



2023

Annual
Report



About Us

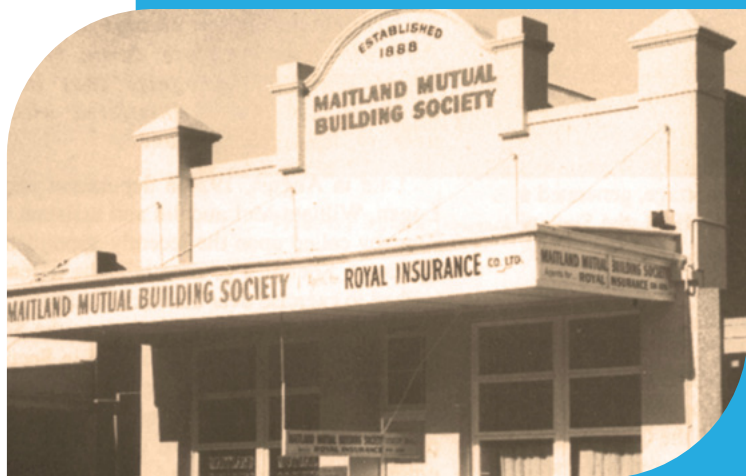
Member-owned and local to the Hunter Region, The Mutual Bank has been here to help local people since 1888.

Although a lot has changed over those years, one thing remains constant: the focus on our Members.

The Mutual Bank remains dedicated to continually evolving to meet the needs of our Members and community and we look forward to continuing to serve and support the people of the Hunter Region for generations to come.

We provide our Members with choice and convenience for their banking, with innovative digital solutions and traditional, award-winning customer service.

Our branches are open six days a week offering a full range of banking services in Dungog, East Maitland, Edgeworth, Maitland, Mayfield, Raymond Terrace, and Rutherford.



Our Values



INTEGRITY

We are accountable for our actions.



RESPECT

Relationships are at our core.



CARE

Our Members and people come first.

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The Mutual Bank acknowledges the Traditional Custodians of Country across Australia and recognises their continuing connection to lands, waters and communities. We pay our respects to Aboriginal and Torres Strait Islander cultures and to Elders past and present.

Strategic Plan

VISION 2025

The bank of choice for Maitland and the Hunter Growth Corridor



PURP
Help
people

MARKETPLACE



- ✓ Points of presence in Maitland, the Hunter Growth Corridor and selected other areas of the Hunter with features that appeal to existing and targeted Members.
- ✓ An optimised product mix aligned to the current and anticipated needs of existing and targeted Members.
- ✓ Continue providing outstanding personalised Member service, complemented by smart digital solutions, for Member choice and convenience.

STRAT
GO

PEOPLE & CULTURE



- ✓ Attracting, immersing, developing, and retaining the talent we want and need.
- ✓ Sustaining an outstanding culture that clearly demonstrates our Members and people come first.

Executive Committee



Geoff Seccombe
Chief Executive Officer



Aleisha Taylor
Chief Financial Officer



Ken Archer
Chief Credit Officer



Felicity Laczina
Chief of Corporate Services

POSE
ping
e thrive

VISION 2030

The bank of choice
for the Hunter

OPERATIONS

- ✓ Investment in modern technology that enhances Members' experiences.
- ✓ Improved systems and processes that are driving efficiency in our cost to serve.



TEGIC
ALS

FINANCE & GOVERNANCE

- ✓ Continued delivery on targeted key financial metrics.
- ✓ Proactive management of key risks through excellence in governance, compliance, and accountability practices.



Matthew Dunnill
Chief Member Officer

Kelly Wyman
Chief Risk Officer

Todd Paterson
Chief Information Officer

Merran Magill
Company Secretary and Corporate
Governance Manager

Board of Directors



Back Row: Scott King, Steve Meyn, Sharon Howes and Steve Martinelli. Front Row: Geoff Seccombe, Melinda Smith-Coates and Debbie Mirisch.

“ With more than 100 employees and assets under management of more than \$1 billion, we are well placed to continue to help our communities as they grow. ”
Steve Meyn

Chair's Report

A change in leadership

This year The Mutual Bank's long-serving CEO Geoff Secombe retired after more than 34 years with the organisation.

Geoff started his banking career with the Commercial Banking Company of Sydney (now NAB) in 1974. In 1989 he joined the team of nine people at the Maitland Mutual Building Society, which then managed assets of \$20 million.

Geoff was only the seventh CEO in our rich 135-year history and under Geoff's steady leadership we have achieved consistent, sustainable growth.

On behalf of the Board, I thank Geoff for his tireless commitment to The Mutual Bank over so many years. He has been a steady hand to guide us through many challenges and we are indebted to him for his vision and leadership. Geoff truly exemplifies our values of Integrity, Respect and Care and we wish him well in his retirement.

I am confident our new CEO Mark Williams, who took on the role on 1 July 2023, has the experience and knowledge to lead the bank into an exciting new era of growth.

Mark's exceptional knowledge, broad range of qualifications, and extensive experience in customer-owned banking are the perfect fit for our organisation.

Mark has enjoyed a seamless transition into the CEO role. We are confident he is the leader who will steer The Mutual Bank into the future, while maintaining the essence of what makes our organisation so special.

Together with our remarkable Executive Committee, Mark is working on our Strategic Plan to achieve our vision to be the Bank of Choice for the Hunter. Maitland and the surrounds remain one of the fastest-growing areas in the state, with a significant population increase over the last five years. With over 100 employees and assets under management of more than \$1 billion, we are well placed to continue to help our communities as they grow.

Financial milestones

Interest rates are once again at the forefront of everyone's mind with the Reserve Bank of Australia announcing 10 increases to the official cash rate in the 2022-23 Financial Year. We regularly review our interest rates to ensure we remain both competitive and sustainable. We seek to balance the needs of both our depositor and borrower Members. Fortunately, we have been able to assist some Members coming off historically low fixed interest rates to transition to competitive new rates.

The inflation rate sat at 6.0% for the June 2023 quarter, making cost of living a continued focus for our Members, and indeed the nation.

We are here to help our Members navigate these tougher economic times where we can.



As a member-owned bank our profits do not go to shareholders but back into developing better banking products and systems, training our staff to deliver exceptional service and helping our community through sponsorships.

Some of this year's financial highlights include:

- Member growth of 881 active Members
- Loan growth of 15%, exceeding our target by \$50 million
- Cost to income below 75%
- \$124,000 in sponsorship together with significant time of our team to community organisations.

Board of Directors update

In May 2023 we welcomed Scott King and Steve Martinelli to The Mutual Bank's Board of Directors. Both Directors have extensive backgrounds in the banking and finance industry with a passion for the Mutual sector and bring a wealth of knowledge to our organisation.

Scott King has extensive experience in finance, risk management, strategy, and technology, including as CEO and CFO of a customer-owned bank. Scott has also been a spokesperson, international speaker and commentator for the mutual banking sector. With significant strategic and operational experience, particularly at Board and Executive level, Scott takes a collaborative approach to problem solving and decision making. He is also a member of the Board's Information Technology Committee.

As a senior banking, finance and asset management executive, Steve Martinelli brings more than 40 years of experience in world-class local and global institutions to the Board, including as CEO of a customer-owned bank. Steve is also a member of the Board's Risk Committee. Steve brings deep experience across multiple international jurisdictions, and specialist expertise in consumer lending products, commercial lending, distribution, strategy and operations.

Geoff Secombe was appointed as a Board Director to fill a casual vacancy and his term concluded on 30 June 2023.

On behalf of the Board of Directors I would like to commend the Executive and the team at The Mutual Bank for their continued commitment to serving our Members, a team that we are extremely proud of. To you, our Members, thank you for continuing to choose The Mutual as your bank. We have been helping people thrive for 135 years and we look forward to continuing this important relationship with you well into the future.

Steve Meyn
Chair

Welcome to Mark Williams

The Mutual Bank's new Chief Executive Officer Mark Williams took up the role on 1 July 2023 following the retirement of Geoff Seccombe.

Mark has a Bachelor of Commerce, is a Chartered Accountant, a Graduate of the Australian Institute of Company Directors and a Fellow of The Financial Services Institute of Australasia.

"The Mutual Bank has been a reliable constant for the people of the Hunter since 1888 and it will be a privilege to help the organisation continue its evolution to meet its Members' banking needs," he said.

"I'm thrilled to continue my passion for customer-owned banking, where people are always put above profits, with such a reputable organisation. The Mutual Bank has a solid reputation for customer service and commitment to its community and I am looking forward to maintaining this legacy as well as overseeing exciting developments as we continue to grow."

Mark is no stranger to the Hunter Valley, having lived in Lake Macquarie for many years, and with extensive family ties across the region.

Following an initial career in Audit with global professional services firm PwC, Mark has built a reputation as a highly trusted executive within member-owned banking, working for two of the largest mutual banks in Australia over the last 17 years. Throughout this time, Mark held a variety of executive roles within these organisations including Chief Financial Officer, Chief Operations Officer, Acting Chief Executive Officer and Chief Technology and Shared Services Officer before taking up his role with The Mutual Bank.



Mark Williams and Geoff Seccombe

Farewell to Geoff Seccombe

The Mutual Bank's long-serving CEO Geoff Seccombe retired on 30 June 2023 after more than 34 years with the organisation.

Geoff started his banking career with the Commercial Banking Company of Sydney (now NAB) in 1974. In 1989 he joined the team of nine people at the Maitland Mutual Building Society which then managed assets of \$20 million.

He was appointed CEO of Maitland Mutual Building Society (now The Mutual Bank) in 1994 and under his leadership The Mutual Bank now manages assets of more than \$1 billion.

Geoff said some of his career highlights at The Mutual Bank included always

putting people before profit; introducing digital banking solutions; moving the bank's Head Office into a landmark building at Green Hills; achieving \$1 billion in assets under management and successfully steering the organisation through the Global Financial Crisis; and COVID-19 pandemic.

Complementing his tenure at The Mutual Bank, Geoff's community service has included Rotary, St Peters Parish Council, a Trustee of Church property for the Diocese of Newcastle, Maitland Chamber of Commerce, Maitland City Council Roads Committee and Maitland Show Society.

Geoff plans to enjoy his retirement on his lucerne and angus beef cattle farm with his wife Marilyn, while continuing his community involvement.



CEO's Report



At last year's Annual General Meeting I announced that I had given notice of my intention to retire so the Board could implement its succession plan.

The Mutual Bank is embedded in Maitland's rich history, and I am so proud to have played a part in this organisation's history since 1989 and as CEO since 1994.

My time here has been wonderful, and I thank our Members for your ongoing support to me as the CEO and for continuing to choose to bank with The Mutual Bank.

Thanks also go to the successive Board Chairs and Board Members I have had the opportunity to work so collaboratively with over the years as CEO to help Members achieve their goals.

As we look to the future, I am confident The Mutual Bank is in safe hands.

Our new CEO Mark Williams is an exceptional executive with a rich depth of knowledge in member-owned banking. He has behind him a dedicated and professional Executive Committee who are an enthusiastic and passionate team with a diverse skillset.

In the past year we have welcomed Felicity Laczina as Chief of Corporate Services, Matthew Dunnill as Chief Member Officer and Kelly Wyman as Chief Risk Officer.

They join Chief Financial Officer Aleisha Taylor, Chief Credit Officer Ken Archer, Chief Information Officer Todd Paterson and Corporate Governance Manager and Company Secretary Merran Magill in the leadership team, which is now well into achieving goals set in the 2022-2025 Strategic Plan (which you can view on page 2).

I leave The Mutual Bank with both the knowledge and the confidence it has a solid future.

Our Member growth is currently the fastest it has been in our 135-year history. We are attracting and maintaining high calibre staff to work in our organisation with 107 employees. I have always maintained our people are the secret to our success and it is pleasing to see we have retained so many team members as well as growing our organisation.

Our Raymond Terrace Branch was recognised in the Port Stephens Examiner Local Business Awards in November 2022. The team won their category of Outstanding Professional Services.

In February this year our Budget Home Loan was recognised in the 2023 Mozo Experts Choice Awards in the Low Cost Home Loan Category. Each year, the team at Mozo analyses hundreds of home loans to help them showcase products and services in the marketplace they believe offer exceptional value or quality to Australians. Winners are selected across a range of categories, giving Aussies a handy starting point when shopping for a loan.

We have been busy delivering for Members some of the promises we have made to improve your banking experience with us.

Our new look Mutual App was rolled out in October 2022 offering Members the convenience of keeping track of their banking with the convenience of an App on their IOS or Android device.

Online statements are now available for Members who have access to Internet Banking meaning they can now opt out of their paper statements if they choose to do so.

Our ATM fleet has had an upgrade to enhance Members' experience and our phone system has been updated to make it even easier to keep in touch with our Member Service Team based in Green Hills.

In the face of repeated interest rate increases by the Reserve Bank of Australia we continue to balance the needs of our deposit Members and borrowing Members with our interest rates.

With our strong financial position we are able to continue our sponsorship of community, sporting and educational organisations and events. In the last financial year we supported dozens of groups with funding. This funding at the grassroots level, is helping our communities to thrive.

Finally, I say farewell and thank you once again for the privilege of serving as the CEO of such a remarkable organisation.

Geoff Seccombe

Chief Executive Officer

Performance Charts



Increase in total assets to \$1.07 billion



Increase in loans and advances to \$856.4 million

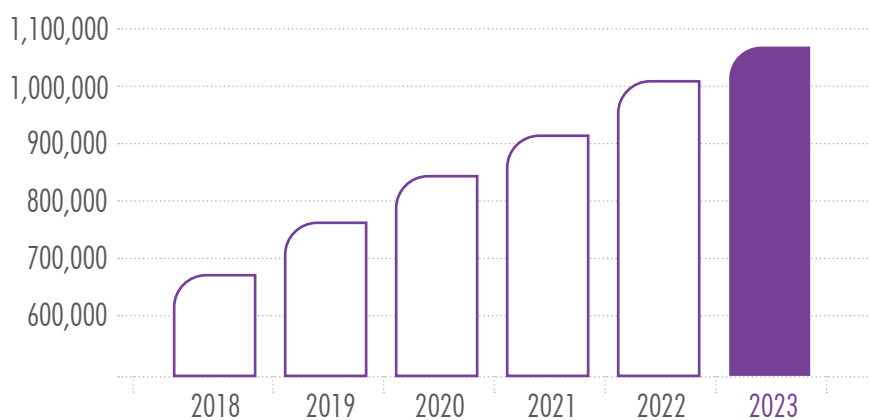


Increase in total funding to \$999.4 million

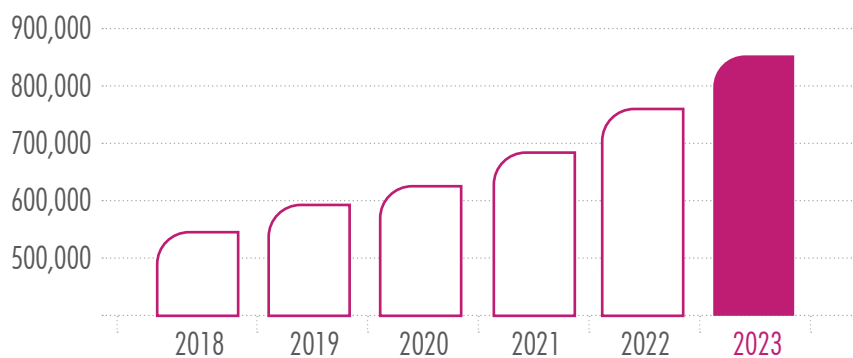


Increase in Members' equity to \$67.2 million

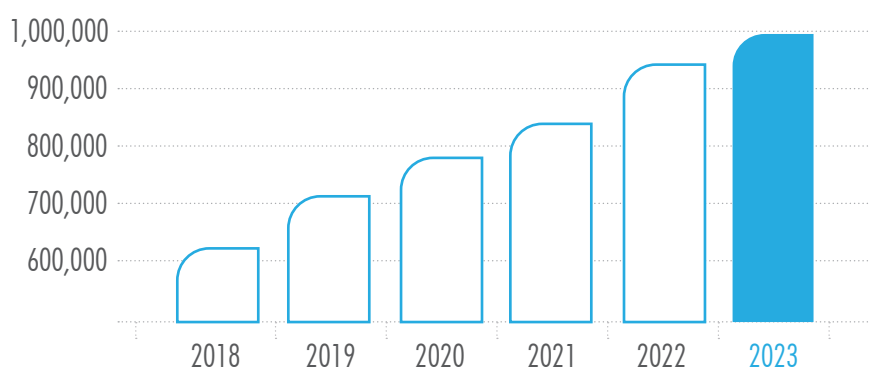
TOTAL ASSETS (\$'000)



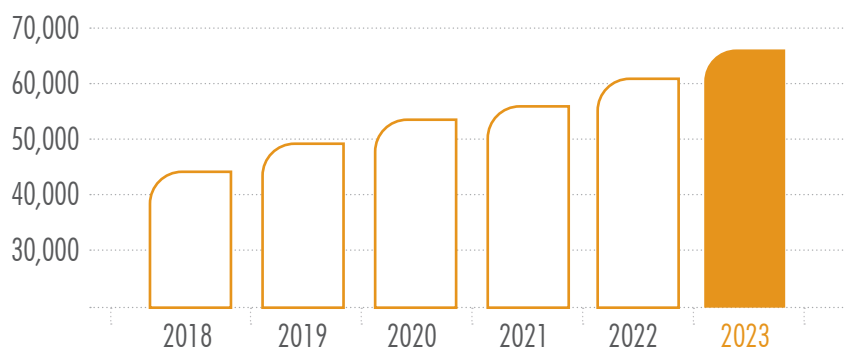
TOTAL LOANS OUTSTANDING (\$'000)



TOTAL FUNDING (\$'000)



CAPITAL RESERVES (\$'000)



Budget Home Loan award



The Mutual Bank has been recognised in the 2023 Mozo Experts Choice Awards for its Budget Home Loan in the Low Cost Home Loan category.

Each year, the team at Mozo analyses hundreds of home loans to determine which ones offer the best value and most useful features. Winners are selected across a range of categories, giving Australians a handy starting point when shopping for a loan.

"With a competitive interest rate and no ongoing or annual fees, this option from The Mutual Bank was a clear standout," said Mozo's banking expert Peter Marshall.

Along with the loan's low rates, borrowers can make extra repayments without being penalised.

And if those additional funds are needed down the track, they can be retrieved using the free online redraw facility.

The Mutual Bank's Chief Member Officer Matthew Dunnill said the win ties in nicely with one of the bank's core goals - helping people thrive.

"With costs skyrocketing over the past year, we're always looking for ways to make our Members' mortgage journey more manageable and easier on their budgets," he said.

"The Budget Home Loan rewards borrowers with some of the most competitive rates around, so they can direct more of their hard-earned money towards the things that matter to them."

Our people are what sets us apart



From celebrating career milestones and academic successes to volunteering our time at community events our team is there for our Members and there for each other. Throughout the year our team members displayed The Mutual Bank values of Integrity, Respect and Care by taking part in a range of initiatives such as organising donations for charities to raising awareness for RUOK Day and Breast Cancer research.

Supporting our Community

We are proud to have supported a range of educational, sporting, cultural and community organisations during the 2022-2023 Financial Year.

- ▶ Bean Counters Ball
- ▶ Bishop Tyrrell Anglican College
Australian Business Week
- ▶ Box Rallies
- ▶ Central Charlestown Junior Rugby League
Indigenous Round
- ▶ City United District Cricket Club
- ▶ Dungog Junior Cricket Club
- ▶ Dungog Public School Presentation Day
- ▶ Dungog Show
- ▶ Dungog Soccer Club
- ▶ Dungog Tea Party
- ▶ Early Links Playgroups
- ▶ East Maitland Junior Rugby League Football Club
- ▶ East Maitland Rugby League Club
- ▶ East Maitland Women's Bowling Club
- ▶ Filipino-Australian Society of the Hunter Valley
- ▶ Friends of Palliative Care Annual Walk
and Fun Run
- ▶ Glendale Junior Gorillas
- ▶ Gloucester Show Camp Oven Cook Off
- ▶ Hunter Valley Airshow
- ▶ HVTC Excellence Awards
Indigenous Apprentice/Trainee of the Year
- ▶ IF Maitland Festival
- ▶ Karuah and District Golf Club



- ▶ Lions Club of Maitland Lions Kids in Need
- ▶ Lorn Park Bowls Sports and Recreation Club
- ▶ Maitland and District Cricket Association
- ▶ Maitland Basketball Association
- ▶ Maitland Business Chamber



- ▶ Maitland Heritage Festival
- ▶ Maitland Pickers Rugby League Club
- ▶ Maitland Polocrosse Club Carnival
- ▶ Maitland Redbacks Touch Football Association
- ▶ Maitland Region Society of Artists
- ▶ Maitland Rugby Blacks Netball Club
- ▶ Maitland Rugby Football Club
- ▶ Maitland Show Pat-a-Pig
- ▶ Maitland Taste
- ▶ Maitland Triathlon Club
- ▶ Mai-Wel Annual Gala Ball
- ▶ Mentor Support Network
- ▶ Morpeth Junior Rugby League Club
- ▶ Nillo Infants School Water Fountain
- ▶ Northern Suburbs Maitland Cricket Club
- ▶ Paterson Valley Women's Collective
- ▶ Port Stephens Netball Association
- ▶ Raymond Terrace District Cricket Club
- ▶ Raymond Terrace Soccer Club
- ▶ Rotary Club of Warners Bay Lake Macquarie Autumn Fair
- ▶ Rutherford Technology High School Presentation Day
- ▶ Stroud Show Six Bar
- ▶ Surfest Crowdfunding
- ▶ Surfest High School Team Challenge
- ▶ Tenambit Morpeth Cricket Club
- ▶ Tighes Hill Public School Fiesta Fete
- ▶ West Maitland Junior Rugby League Football Club
- ▶ Maitland Croquet Club Spring Fling
- ▶ Maitland District Cricket Umpires and Scorers Association
- ▶ Maitland District Netball Association
- ▶ Maitland Football Club
- ▶ Maitland Golf Club Lady Members Westcott Cup

Corporate Governance

The Mutual Bank is committed to excellence in governance practices to ensure our sustainability, maintain integrity and provide value to Members and our communities.

Core to our governance framework is our Constitution, regulatory compliance systems, our Risk Management Framework and Strategy (RMF&S), our culture and our assurance programs. The governance framework is supported by policies that govern Board operations, conflicts of interest, delegations, conduct, fraud and corruption, whistleblowing and fitness and propriety requirements, among others.

Our governance framework is guided by the BCCM's Co-operative and Mutual Enterprise (CME) Governance Principles (which is adapted from the ASX Corporate Governance Principles and Recommendations) and incorporates the three lines of defence risk governance model.

Board and Committees

The Board has ultimate responsibility for oversight of the sound and prudent management of The Mutual Bank. The Board establishes the plans, policies, desired culture, and values, and oversees the organisation's performance and compliance activities. The Board is supported by a number of committees. The roles and responsibilities for all Committees are set out in individual Committee charters. Following a review of the Committee structure, the responsibilities of the Insurance Committee were transferred to the Risk Committee in April 2023, and a number of other changes to the structure are underway to align with best practice and ensure the Committees continue to focus on key risks.

Our Board comprises six Directors, with a majority of independent Non-executive Directors, bringing together a range of skills and experience that is regularly assessed against our Directors Skills Matrix. The Board's performance is assessed annually, as is the performance of each Director. In 2023 The Mutual Bank engaged external consultants to conduct an independent Board performance evaluation. This evaluation confirmed that the Board is performing soundly and recommended areas of focus for the Board to continuously improve.

Director fitness and propriety and independence are assessed annually. Directors are encouraged to undertake ongoing professional development and education in areas relevant to their role and the bank's operations. The Remuneration and Nominations Committee is responsible for Board succession planning and renewal, in accordance with the Board Renewal Policy, and this Committee assisted the Board to fill two vacancies with appointments made in May 2023.

The Board meets 11 times each year and each Committee meets quarterly, except for the Remuneration & Nominations Committee, which meets as needed but at least annually. Information about each of our Directors, and the composition of each Committee, is provided on pages 16 - 17.

Relationship with Management

The Board is responsible for appointing the CEO and delegates to the CEO the day-to-day responsibility of managing the bank's operations. The Board formally reviews the CEO's performance annually. The CEO sub-delegates specific functions to Executives and other team members through the Delegations Policy and Delegations Manual. The Executive Committee meets fortnightly to manage delivery of the Strategic Plan and the business plan. All Executives are required to satisfy fitness and propriety requirements annually and sign an Accountability Statement under the Banking Executive Accountability Regime.

The Executive Committee oversees two management committees: the Assets and Liabilities Committee and the Operational Management Committee.

The organisation has a Corporate Governance Manager and Company Secretary to manage and advise on corporate governance and support Board and Committee operations. The Company Secretary has a direct and independent line of reporting to the Chair, the Board and its Committees.

Risk Management

Risk management is a fundamental part of our corporate governance framework and is an area of increased focus for banks due to conduct and compliance failures within the sector and the increasing complexity of the financial services risk landscape.

With the support and expertise of the Risk Committee, the Board reviews and approves the RMF&S and core financial and non-financial risk management policies at least annually.

The RMF&S details the systems, culture, strategies, policies, processes, people, and controls used to support the management of The Mutual Bank's material risks.

The RMF&S is supported by:

- A clear articulation of The Mutual Bank's risk appetite and tolerance levels in our Risk Appetite Statement;
- Financial and non-financial material risk policies to manage those risks;
- Compliance systems;
- A range of procedures to assist the business to manage risk across our operations;
- Scenario analysis and stress testing;
- A fraud management system;
- Internal Capital Adequacy Assessment Process (ICAAP); and
- An Internal Audit Plan.

The Mutual Bank has in place a comprehensive insurance program allowing for risk transfer of specified risks.

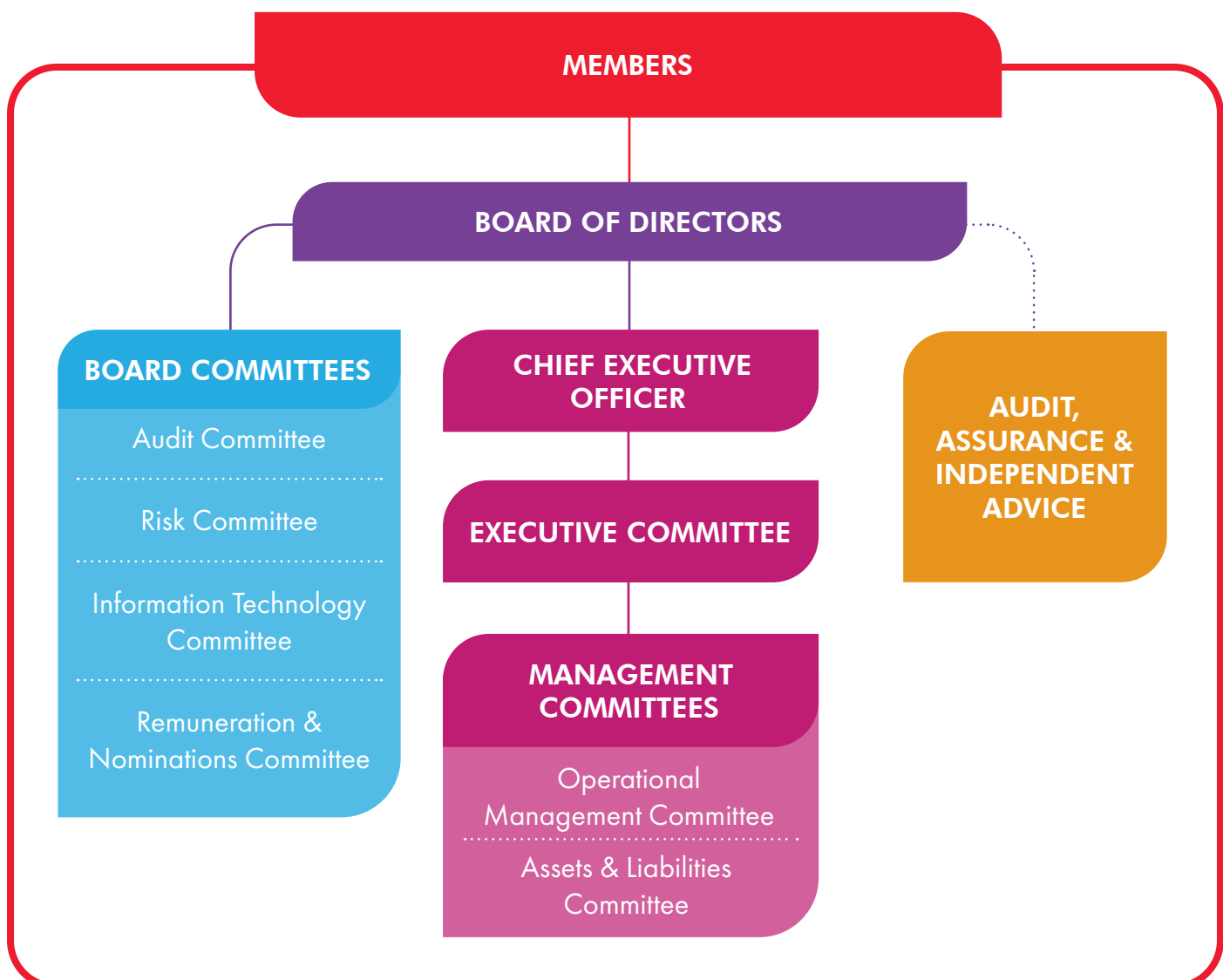
Cyber security remains a high priority for the Board, its Committees and Management, and the bank has a range of strategies in place to manage and minimise cyber risk to keep our Members safe.

Internal Audit

Internal audit is a critical component of the three lines of defence risk governance model. Its role is to provide independent and objective assurance to Management and the Board over the Bank's activities and operations. During 2023 The Mutual Bank appointed an independent Head of

Internal Audit (HIA) and commenced transitioning to an in-house Internal Audit function, having outsourced this service since 2019. Together with Management and the Audit Committee, the HIA develops an annual Internal Audit Plan that provides assurance coverage over regulatory requirements and key risk areas. The HIA reports directly to the Audit Committee through its Chair and has complete access to management to access information required for each internal audit review. The Audit Committee is responsible for the appointment of the HIA and reviews the performance of the HIA annually.

Corporate Governance Framework: The Mutual Bank



Environmental Social Governance

Social:



We provide financial and in-kind support for a range of organisations at a grassroots level including sports, arts, culture, charities and schools. In the 2022/2023 financial year this amounted to \$124,000 in sponsorships.

For our Members we provide regular scam awareness information, offer personalised service, have responsible and flexible lending, and abide by the voluntary Customer Owned Banking Code Of Practice.

The Mutual Bank Winter Appeal and The Mutual Bank Christmas Appeal are regular initiatives where we partner with local charities to collect donated goods.

As a part of a new Flexible Work Policy, we introduced two days volunteer leave to allow our team members to contribute and support local initiatives close to their hearts.

The Corporate Fitness and Wellness initiative was expanded, encouraging higher participation by team members.

Our team enjoys regular engagement initiatives and we foster an environment of diversity and inclusion with team wellbeing a priority.

Our safety systems protect team members and visitors to our branches and offices.

We support and develop our team members at all stages of their careers and provide the highest level of privacy and data security protections.

Environment:



In 2020 The Mutual Bank moved into a new purpose-built head office, which has been designed to incorporate a wide range of energy efficiencies. This year The Mutual Bank has received a preliminary NABERS rating of six out of six stars on the building.

Our business operations actively work to reduce consumables across all areas. Our team members use recycling and green waste bins to reduce landfill, we use 100% recycled toilet paper and forest friendly facial tissues (100% recycled) and 100% bamboo paper towels.

Governance:



Our commitment to good governance extends across robust structures to ensure our Members are central to our operations and decision making, with an independent and diverse Board overseeing the business and strategy.

Our Governance framework is built upon ethical decision making and our policies and procedures ensure we operate effectively and prudently.

Staff receive regular training. Our commitment to regulatory compliance and strong risk culture is evident at all levels of the business.

Sustainable, Accessible, Celebrates Community

Our Mutual Visa Debit Card not only looks good — it's good for the environment.

The card is made from 90% plant-based material that reduces pollution in both the manufacture and disposal process by using zero petroleum. Polylactic Acid (PLA) is industrially compostable, non-toxic and non-hazardous producing no toxins when destroyed during incineration.

The card has accessibility features to make it easier for visually impaired users. A cut out notch on the bottom of the card can help blind and visually impaired Members insert the card into ATMs and card readers. Raised dots feature on the Mutual Visa Debit Card to distinguish it from the Mutual Visa Credit Card.

Wonnarua artist Saretta Fielding has created a unique design for the Visa Debit Card that shares the story of gathering, community connection and The Mutual Bank's values — Integrity, Respect and Care.



Award-winning, local Indigenous artist Saretta Fielding

Our eco-friendly Mutual Visa Debit Cards are delivered in 100% recycled packaging. The welcome letter and envelope are made of 100% recycled paper with soy-based ink — even the envelope windowpane is a paper-based material with plant-based adhesive to seal the envelope.

Summary Financial Report

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The financial statements and other specific disclosures have been derived from Maitland Mutual Limited and controlled entity's (Maitland Mutual Group's) full financial statements for the financial year. Other information included in the Summary Financial Statements is consistent with Maitland Mutual Group's full financial statements.

The Summary Financial Statements do not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of Maitland Mutual Group as the full financial statements.

A copy of Maitland Mutual Group's 2023 full financial statements, including the independent audit report, is available to all members and will be sent to members without charge upon request.

Directors' Report

The Directors of Maitland Mutual Limited (The Mutual Bank) present their report, together with the financial statements of the Group (Maitland Mutual Group), being Maitland Mutual Limited and its controlled entity, for the year ended 30 June 2023.

Directors

The names of the Directors in office at any time during, or since the end of, the year are:

S. J. Meyn	S. P. Martinelli (appointed 18 May 2023)
S. C. Howes	D. J. Mirisch
D. C. Jay (resigned 20 October 2022)	A. G. Seccombe (appointed 16 November 2022 and resigned 30 June 2023)
S. R. King (appointed 18 May 2023)	M. J. Smith-Coates

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Information on Directors



Steven J Meyn (Chair)

Mr Meyn joined the Board in 2018 and was appointed Chair on 1 May 2022. Mr Meyn is the Chair of PKF Australia and works within PKF's Business Advisory team. With more than 34 years of experience as an accountant and business adviser, Mr Meyn has developed specific expertise in the field of business and strategic planning, family business succession and IT consulting. Mr Meyn also works with clients across needs analysis, business system risk analysis, business analytics, corporate governance and reporting. Mr Meyn

holds a Bachelor of Commerce from the University of Newcastle and is a member of Chartered Accountants Australia & New Zealand (CA ANZ). Mr Meyn is an Advisory Board Member to a number of businesses and local charity Harry Meyn Foundation Ltd.

Mr Meyn is Chair of The Mutual Bank's Information Technology (IT) Committee and is a member of The Mutual Bank's Risk, Audit and Remuneration and Nominations Committees.



Sharon C Howes

Mrs Howes joined the Board in 2020 and is Chair of The Mutual Bank's Risk Committee. Mrs Howes is the Managing Director of Ableson Howes and Associates, a business consultancy specialising in the provision of mergers and acquisitions, human capital and culture change services to the mining services, energy and manufacturing industries. With more than 30 years of experience in management and senior executive roles across the energy and manufacturing sectors as well as management consulting roles, Mrs Howes specialises in culture

change, leadership development, non-financial risk management, and business improvement. Mrs Howes is a Director and Chair of the People and Culture Committee of Hunter Health Insurance. Mrs Howes holds a Bachelor of Science from the University of Newcastle, a Graduate Diploma of Management from Central Queensland University, is a qualified executive coach, and is a Graduate of the Australian Institute of Company Directors.

Mrs Howes is also a member of the Remuneration and Nominations Committee.



David C Jay

Mr Jay joined the Board on 21 October 2021. Mr Jay is the Executive Chairman at Armstrong Kennedy International Pty Limited. Mr Jay holds a Master of Business Administration from Monash University and an Economics degree from Macquarie University. He is a Fellow of CPA Australia, the Financial Services Institute of Australasia and the Australian Mutuals Institute, and is a member of the Australian Institute of Company Directors.

Mr Jay resigned from the Board on 20 October 2022. Prior to his resignation, he was the Chair of The Mutual Bank's IT Committee and a member of the Risk and Remuneration and Nominations Committees.



Scott R King

Mr King joined the Board on 18 May 2023 and is a member of The Mutual Bank's Information Technology Committee.

Mr King has more than 25 years of experience in the banking and finance industry, including as CEO and CFO of Qudos Bank, and has extensive experience in finance, risk management, strategy, and technology.

Mr King has extensive experience as a non-executive director, and currently sits on the boards

of the National Affordable Housing Consortium Board and the Royal Australian College of General Practitioners.

Mr King holds a Bachelor of Economics from Macquarie University, is a Chartered Accountant and is a Member of the Australian Institute of Company Directors and Chartered Accountants Australia New Zealand.



Stephen P Martinelli

Mr Martinelli joined the Board on 18 May 2023 and is a member of The Mutual Bank's Risk Committee.

A senior banking, finance and asset management executive, Mr Martinelli has more than 40 years of experience with leading financial institutions, including as CEO of a member-owned mutual bank. Mr Martinelli has specialist expertise in consumer lending, commercial lending, distribution, strategy and operations.

An experienced non-executive director, Mr Martinelli now advises start-ups and established businesses on strategy, risk management, business transformation and cultural change.

Mr Martinelli holds a Master of Business, is a Graduate of the Australian Institute of Company Directors and is a Fellow of FINSIA. He has also served as a representative on the Mortgage & Finance Association of Australia's National Lending and Broking Committees.

Directors'

Report Continued



Debbie J Mirisch

Mrs Mirisch joined the Board in 2020 and is Chair of The Mutual Bank's Audit Committee. Mrs Mirisch is a Director of Beam Bookkeeping, a local bookkeeping firm that provides management accounting, bookkeeping, BAS Agent, and CFO / Finance Team services. With more than 25 years of experience as an accountant, Mrs Mirisch is experienced in cloud-based technology delivery, yet places a high importance on good old-fashioned communication and relationships. Mrs Mirisch holds a Bachelor of Commerce from the University of Newcastle, is a Registered BAS Agent, a member of the Institute of Certified Bookkeepers and the

Maitland Business Chamber. Mrs Mirisch served three years as a Director and Honorary Secretary of local not-for-profit NDIS registered provider, The Mai-Wel Group, retiring from this position on 30 June 2021. Mrs Mirisch is also a past Treasurer of the Maitland Black & White Committee, which raised significant funds for the vision impaired of the Hunter Region in partnership with Vision Australia.

Mrs Mirisch is a member of The Mutual Bank's Audit, IT and Remuneration and Nominations Committees.



Allan G Secombe

Mr Secombe was appointed as an Executive Director on 16 November 2022. Mr Secombe started his banking career with the Commercial Banking Company of Sydney (now NAB) in 1974. In 1989 he joined Maitland Mutual Building Society (now The Mutual Bank) and was appointed CEO and Company Secretary in 1994.

Mr Secombe is a Fellow of the Financial Services Institute of Australasia (FINSIA) and previously served as a Director of Abacus Australian Mutuels (now known as the Customer-Owned

Banking Association - COBA) and, before COBA's establishment, as a Director of the Australian Association of Permanent Building Societies and its NSW division.

Mr Secombe resigned from the Board on 30 June 2023 in connection with his retirement as CEO.



Melinda J Smith-Coates

Mrs Smith-Coates joined the Board in 2014. After working as a journalist, news presenter and radio broadcaster, she moved into executive management roles in corporate and public affairs before establishing her own public relations and strategic communication consultancy. She is co-founder of Media Training Matters, a specialist media and communications training agency. She holds a Master of Business (Distinction) graduating from the University of Newcastle (UoN) and is a member of the Public Relations Institute of Australia (PRIA).

Mrs Smith-Coates is a former UoN MBA Program Advisory Board Member and currently sits on community radio station 2NURFM's Advisory Board. She is a founding and life member, and Patron, of Mentor Support Network and has been an active committee member and supporter of several charity and community organisations.

Mrs Smith-Coates is a member of The Mutual Bank's, Audit, Risk and Remuneration and Nominations Committees.

Company Secretaries

Mr Allan G Seccombe. FFin, FAMI, MAICD, JP (appointed in 1994; resigned 30 June 2023) Chief Executive Officer of The Mutual Bank since 1994 and has over 40 years' experience in the finance industry.

Ms Merran Magill. BBus, LLB, Grad Dip Applied Corporate Governance (appointed 17 March 2022) Corporate Governance Manager. Ms Magill joined The Mutual Bank on 24 January 2022 and has over 15 years of experience in private and in-house legal practice and corporate governance.

Principal Activities

The principal activities of Maitland Mutual Group involved the provision of financial services to members in the form of taking deposits and giving financial accommodation.

No significant change in the nature of these activities occurred during the year.

Meetings of Directors

The number of meetings of The Mutual Bank's Board of Directors and of each Board committee held during the year ended 30 June 2023, and the number of meetings attended by each Director were:

	Full Meetings of Directors		Audit		Remuneration and Nominations	
	Eligible to attend	Number attended	Eligible to attend	Number attended	Eligible to attend	Number attended
Steven J Meyn	11	11	4	4	1	1
Sharon C Howes	11	11	-	-	1	1
David C Jay (resigned 20 October 2022)	4	4	-	-	-	-
Scott R King (appointed 18 May 2023)	2	2	-	-	-	-
Stephen P Martinelli (appointed 18 May 2023)	2	2	-	-	-	-
Debbie J Mirisch	11	11	4	4	1	1
A.G. Seccombe (appointed 16 November 2022 and resigned 30 June 2023)	8	8	-	-		
Melinda J Smith-Coates	11	11	4	4	1	1

	Information Technology		Risk	
	Eligible to attend	Number attended	Eligible to attend	Number attended
Steven J Meyn	4	4	5	5
Sharon C Howes	-	-	5	5
David C Jay (resigned 20 October 2022)	2	2	1	1
Scott R King (appointed 18 May 2023)	1	1	-	-
Stephen P Martinelli (appointed 18 May 2023)	-	-	1	1
Debbie J Mirisch	2	2	-	-
A.G. Seccombe (appointed 16 November 2022 and resigned 30 June 2023)	-	-	-	-
Melinda J Smith-Coates	2	2	4	4

Directors' Report Continued

Member Liability

The Mutual Bank is a company limited by shares and guarantee. The Mutual Bank has not issued shares. The guarantee is provided by members of The Mutual Bank aged 18 years or older who became members after 24 October 2000 and is limited to \$5 per member. The total amount that members of The Mutual Bank are liable to contribute if The Mutual Bank is wound up is \$104,350.

Review of Operations

The Maitland Mutual Group's profit from ordinary activities after providing for income tax amounted to \$5.763 million (2022: \$4.820 million).

Maitland Mutual Group's pre-tax profit for the year was \$7.704 million (2022: \$6.432 million) representing an increase of 19.78% over the previous financial year.

Total assets increased by 6.27% to \$1.074 billion for the year to 30 June 2023 (2022: increased 12.05% to \$1.011 billion).

New loan funding for the year totalled \$293 million, an increase of 6.93% to loans funded over last year of \$274 million. The demand for these loans was met by redemptions and repayments from existing loans, and the raising of deposits from members.

The Mutual Bank continues to operate a Trust, which holds the rights to a portfolio of secured loans to enable The Mutual Bank to secure funds from the Reserve Bank of Australia, if required, to meet short and medium term liquidity requirements.

The subsidiary member of the Group is known as Hunter Trust Repo Series No 1.

Short and Long Term Objectives

The Maitland Mutual Group has established short and long term objectives as outlined in the Maitland Mutual Group's business plan which is reviewed on an annual basis. These objectives are both financial and non-financial and are aimed towards providing exceptional financial security, value and service to its members. These objectives are measured through both financial and non-financial key performance indicators that have been determined relevant to the industry.

Significant Changes in State of Affairs

No significant changes in the Maitland Mutual Group's financial situation occurred during the financial year.

After balance date events

No matters or circumstances have arisen since the end of the financial year which significantly affected, or may significantly affect, the operations of Maitland Mutual Group, the results of those operations, or the state of affairs of the Maitland Mutual Group in future financial years.

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out at page 22.

Future developments

Possible developments in the operations of the Maitland Mutual Group and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is commercially confidential.

Indemnification of Officers

The Mutual Bank's Constitution provides that The Mutual Bank may indemnify, unless and to the extent prohibited by statute, each Officer of the Maitland Mutual Group against liabilities incurred by such a person in that capacity (including legal costs incurred in defending any proceedings).

The Mutual Bank has entered into deeds providing for indemnity, insurance and access to documents for each Director and Company Secretary who served during the year ended 30 June 2023. The deeds require The Mutual Bank to indemnify, to the extent permitted by law, the Directors and Company Secretaries from and against all liabilities (including costs, charges, losses, damages, expenses, penalties and liabilities of any kind) incurred in their capacity as an Officer of The Mutual Bank.

Insurance of Officers

During the financial year, the Maitland Mutual Group paid a premium in respect of a contract insuring Directors and Officers of the Maitland Mutual Group against liability.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the Directors and Officers in their capacity as Directors and Officers of the Maitland Mutual Group, and any other payments arising from liabilities incurred by the Directors and Officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a wilful breach of duty by the Directors and Officers or the improper use by the Directors and Officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the Maitland Mutual Group. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities.

In accordance with normal commercial practice, disclosure of the total amount of premium payable under, and the nature of liabilities covered by, the insurance contract is prohibited by a confidentiality clause in the contract.

Environmental Issues

The Maitland Mutual Group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory.

Proceedings on behalf of The Mutual Bank

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of The Mutual Bank.

No proceedings have been brought or intervened in on behalf of The Mutual Bank with leave of the Court under section 237 of the Corporations Act 2001.

Regulatory Capital

The revised Australian Prudential Standard APS330 Public Disclosures is not applicable to The Mutual Bank.

Rounding of amounts

The Mutual Bank is an entity to which ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 applies and, accordingly, amounts in the financial statements and Directors' Report have been rounded to the nearest thousand dollars.

This report is made in accordance with a resolution of Directors:

Director:



Steven J Meyn

Director:



Debbie J Mirisch

24 August 2023

Auditor's Independence Declaration



Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Maitland Mutual Limited and controlled entity

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in blue ink that reads 'Cutcher & Neale'.

CUTCHER & NEALE ASSURANCE PTY LIMITED
(AN AUTHORISED AUDIT COMPANY)

Newcastle, 17 August 2023

A handwritten signature in blue ink, appearing to be 'N. Nancarrow'.

N. NANCARROW CA
DIRECTOR

Newcastle 130 Parry Street Newcastle West NSW 2302 **T** 02 4928 8500 **F** 02 4926 1971 **E** cnmail@cutcher.com.au **M** PO Box 694 Newcastle NSW 2300
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Innovative thinking. Traditional values.

Independent Audit Report to the Members of Maitland Mutual Limited and Controlled Entity



Report on the Audit of the Financial Report

Opinion

The summary financial statements of Maitland Mutual Limited and controlled entity (Maitland Mutual Group), which comprise the summary statement of financial position as at 30 June 2023, the summary statement of profit or loss and other comprehensive income, the summary statement of changes in equity, the summary statement of cash flows, notes to the summary financial statements, discussion and analysis of the summary financial statements, and the Directors' declaration, are derived from the audited financial statements of the Maitland Mutual Group for the year ended 30 June 2023 as set out on pages 24 to 31.

In our opinion, the accompanying summary financial statements are consistent, in all material respects with the audited financial statements, on the basis described in Note 1.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by Australian Accounting Standards. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements and auditor's report thereon.

The Audited Financial Report and Our Report Thereon

We expressed an unmodified audit report on the audited financial report in our report dated 25 August 2023.

Directors' Responsibility for the Summary Financial Statements

The Directors are responsible for the preparation of a summary of the audited financial statements on the basis described in Note 1.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial report, based on our procedures, which were conducted in accordance with Auditing Standard ASA 810: *Engagements to Report on Summary Financial Statements*.

CUTCHER & NEALE ASSURANCE PTY LIMITED
(AN AUTHORISED AUDIT COMPANY)

25 August 2023

N. NANCARROW CA
DIRECTOR

Newcastle 130 Parry Street Newcastle West NSW 2302 T 02 4928 8500 F 02 4926 1971 E cnmail@cutcher.com.au M PO Box 694 Newcastle NSW 2300

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Directors' Declaration

The Directors of The Mutual Bank declare that the summary financial statements of the Maitland Mutual Group for the financial year ended 30 June 2023, as set out on pages 25 to 31:

(a) comply with Accounting policies as described in Note 1; and

(b) have been derived from and are consistent with the full financial statements of the Maitland Mutual Group.

This declaration is made in accordance with a resolution of the Board of Directors.

Director:



Steven J Meyn

Dated 24 August 2023

Director:



Debbie J Mirisch

Summary Statement of Profit or Loss and Other Comprehensive Income

for the year ended 30 June 2023

	Note	2023 \$'000	2022 \$'000
Interest revenue	2	41,975	25,033
Interest expense	2	(16,406)	(3,540)
Net interest income		25,569	21,493
Fees and commission income	3	1,829	1,778
Fees and commission expense	4	(1,614)	(1,422)
		215	356
Other operating income	3	645	83
Profit / (loss) on disposal of property, plant and equipment		(16)	2
Impairment losses on loans and advances		(4)	(19)
Employee benefits expense		(10,853)	(8,032)
Depreciation and amortisation expense		(2,417)	(2,211)
Marketing expenses		(538)	(274)
Printing and stationery		(109)	(100)
Other expenses		(4,570)	(4,638)
Interest expense on lease liabilities		(218)	(228)
Profit before income tax		7,704	6,432
Income tax expense		(1,941)	(1,612)
Profit attributable to members		5,763	4,820
Other comprehensive income		-	-
Total comprehensive income for the year		5,763	4,820

The above Summary Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

Summary Statement of Financial Position

as at 30 June 2023

	2023 \$'000	2022 \$'000
Assets		
Cash and cash equivalents	114,783	168,386
Loans and advances to members	856,398	744,629
Other receivables	1,569	1,017
Financial assets	70,394	64,968
Intangible assets	965	963
Property, plant and equipment	25,964	26,180
Right of use assets	3,983	4,544
Total Assets	1,074,056	1,010,687
Liabilities		
Deposits from other financial institutions	69,330	58,649
Deposits due to members	898,536	847,545
Other borrowed funds	31,560	34,381
Payables and other accruals	936	1,869
Current tax liabilities	182	70
Provisions	1,890	1,919
Deferred tax liabilities	28	47
Lease liabilities	4,395	4,771
Total Liabilities	1,006,857	949,251
Net Assets	67,199	61,436
Equity		
Retained earnings	62,471	56,708
Contributed equity	4,728	4,728
Total Equity	67,199	61,436

Summary Statement of Changes in Equity

for the year ended 30 June 2023

2023

	Retained Earnings \$'000	Contributed Equity \$'000	Total \$'000
Opening balance at 1 July 2022	56,708	4,728	61,436
Profit attributable to members	5,763	-	5,763
Balance at 30 June 2023	62,471	4,728	67,199

2022

	Retained Earnings \$'000	Contributed Equity \$'000	Total \$'000
Opening balance at 1 July 2021	51,888	4,728	56,616
Profit attributable to members	4,820	-	4,820
Balance at 30 June 2022	56,708	4,728	61,436

Summary Statement of Cash Flows

for the year ended 30 June 2023

	2023 \$'000	2022 \$'000
Cash flows from operating activities		
Interest received	41,423	24,881
Fees and commissions received	1,829	1,778
Other cash receipts in the course of operations	833	324
Interest paid	(16,406)	(3,540)
Fees and commissions paid	(1,614)	(1,422)
Payments to employees and suppliers	(17,224)	(12,936)
Income taxes paid	(1,848)	(969)
Net increase in loans and advances to members	(111,769)	(63,735)
Net increase in deposits due to members/financial institutions	61,672	104,524
Net cash provided by / (used in) operating activities	(43,104)	48,905
Cash flows from investing activities		
Proceeds from sale of property, plant and equipment	35	6
Payment for intangible assets	(515)	(812)
Payment for property, plant and equipment	(1,097)	(437)
Net purchase of financial assets	(5,426)	(5,885)
Net cash used by investing activities	(7,003)	(7,128)
Cash flows from financing activities		
Net repayments of other borrowed funds	(2,821)	(1,602)
Repayment of leases	(675)	(904)
Net cash used by financing activities	(3,496)	(2,506)
Net increase / (decrease) in cash and cash equivalents held	(53,603)	39,271
Cash and cash equivalents at the beginning of the financial year	168,386	129,115
Cash and cash equivalents at the end of the financial year	114,783	168,386

Notes to the Financial Statements

for the year ended 30 June 2023

1 Accounting Policies

The summary financial statements have been prepared from the audited financial report of Maitland Mutual Limited and controlled entity (Maitland Mutual Group) for the year ended 30 June 2023. The audited report for the year ended 30 June 2023 is available at request from the Maitland Mutual Group free of charge.

The financial statements, specific disclosures and the other information included in the summary financial statements are derived from and are consistent with the full financial statements of the Maitland Mutual Group. The summary financial statements cannot be expected to provide as detailed an understanding of the financial performance, financial position and

financing and investing activities of the Maitland Mutual Group as the full financial statements.

The presentation currency used in the financial report is Australian dollars. The Maitland Mutual Group has applied the relief available to it under ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191 and accordingly amounts in this concise financial report have been rounded to the nearest \$1,000.

The summary financial report has been prepared in accordance with Australian Accounting Standard AASB 1039: Concise Financial Reports and the Corporations Act 2001. The accounting policies adopted have been consistently applied to all the financial periods presented unless otherwise stated.

2 Analysis of Interest Revenue and Interest Expense

a) 2023

	Average balance \$'000	Interest \$'000	Average rate %
Interest revenue			
Cash and cash equivalents	140,598	3,562	2.53
Loans and advances to members	785,121	35,973	4.58
Floating rate notes	68,339	2,440	3.57
	994,058	41,975	4.22
Interest expense			
Deposits from other financial institutions	50,388	1,782	3.54
Deposits due to members	867,854	14,236	1.64
Other borrowed funds	33,321	388	1.16
	951,563	16,406	1.72
Net interest income		25,569	

b) 2022

	Average balance \$'000	Interest \$'000	Average rate %
Interest revenue			
Cash and cash equivalents	154,216	237	0.15
Loans and advances to members	717,626	24,194	3.37
Floating rate notes	65,186	602	0.92
	937,028	25,033	2.67
Interest expense			
Deposits from other financial institutions	40,010	260	0.65
Deposits due to members	825,861	3,016	0.37
Other borrowed funds	35,223	264	0.75
	901,094	3,540	0.39
Net interest income		21,493	

Notes to the Financial Statements

for the year ended 30 June 2023

	2023 \$'000	2022 \$'000
3 Non-Interest Revenue		
Fee and commission income		
Management fees	1,426	1,271
Transaction fees	159	195
ATM fees	183	195
Commissions	61	117
	1,829	1,778
Other operating income		
Rental Income	111	76
Other income	534	7
	645	83
4 Non-Interest Expense		
Fee and commission expense		
Brokerage and trailing fees paid	216	208
Settlement transaction fees	1,398	1,214
	1,614	1,422

Discussion and Analysis of the Summary Financial Statements

for the year ended 30 June 2023

Information on Maitland Mutual Limited and controlled entity Financial Statements

The financial statements and disclosures in the summary financial statements have been derived from the 2023 financial statements of the Maitland Mutual Group.

A copy of the full financial statements and auditor's report will be sent to any member, free of charge, upon request. The discussion and analysis is provided to assist members in understanding the summary financial statements. The discussion and analysis is based on the Maitland Mutual Group's financial statements.

Summary Statement of Profit or Loss and Other Comprehensive Income

Total interest income increased by \$16.9 million to \$42.0 million representing an increase of 67.7%. Interest income has mainly increased due to the growth in the balance of loans and advances to members, in addition to increases in interest rates across the year.

Net interest income increased by \$4.1 million to \$25.6 million. The increase in The Mutual Bank's net interest income was mainly due to the growth in the balance of loans and advances to members and increases in interest rates, offset by an increase in the average cost of funds on depositor accounts.

Net fee and commission income to June 2023 decreased over the corresponding period due mainly to reduced commission and securitisation income.

Other operating income increased by \$562,000 (677%) due to the receipt of a transaction support payment from a new third party supplier.

Employee benefits expenses increased over that of the previous year due to incremental wage increases from annual reviews and industrial awards as well as an increase in staff numbers.

Summary Statement of Financial Position

Total assets of the Maitland Mutual Group increased by \$63.4 million which represents an increase of 6.3%. The increase was due principally to increased lending volumes.

Total loans to members increased by 15.0% to \$856.4 million.

Total liabilities increased by 6.1% to \$1.0 billion and was mainly due to increases in the balances of deposits due to members, and additional funding sourced in the wholesale market.

The ratio of net assets to total assets increased from 6.1% to 6.3% due to the growth in total assets.

Summary Statement of Changes in Equity

At 30 June 2023, total equity for the Maitland Mutual Group increased by \$5.8 million to \$67.2 million. The increase in total equity was due to the Maitland Mutual Group's net profit for the year.

Summary Statement of Cash Flows

The summary statement of cash flows shows that there has been a decrease in cash during the year of \$53.6 million, primarily resulting from an increase in the balance of loans and advances to members.





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